



## *Automotive Career Builder Series - Feedback*

*"Absolutely wonderful. Changed my outlook on my career in a most positive way."*

- Jon Wands; Oasis Chevrolet

*"This was an eye-opening experience. I will be following all the principles and wonderful ideas this seminar laid out. I strongly believe this will make me recession proof."*

- Kevin Roberts; James Toyota

*"This seminar was very effective and informative on skill building and learning to say the right things to the customer."*

- Ryan Terrenzi; Barberino Nissan

*"One of the best presenters I have ever experienced. Well prepared."*

- John Trusio; Wayne Automall

*"Very informative. Many "WOW" moments."*

- Dan Vieldhouse; Prestige Mini

*"I will follow the process and the formula. This will help my sales and my self confidence."*

- Jude Pierre; Global Automall

*"I believe it will have a direct effect on my sales and will help me be more relaxed and in control when a customer tends to be pushy or unruly."*

- Gregg Vassari; Hackensack Nissan

*"Excellent. Effective, real world scenarios, techniques and solutions."*

- Ken Katz; Prestige BMW

*"It was absolutely the best of all the seminars I have attended in my lifetime. It can only help me to become the best salesman I can be and make this a real career for me."*

- Mark Klein; Wayne Mazda



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*"Great ideas! The course provided actions to work on, words to act on, and a process to succeed."*

- Robert Wagman; James Toyota

*"Appreciated the information; presented in a very agreeable fashion. Will use to improve my confidence, effectiveness, efficiency and grosses."*

- Richard Harley; Performance Ford LM

*"I thought Joe was awesome! Great presentation and I learned a lot. I now have a game plan and a lot of work to do!"*

- Ron Wood; Wayne Mazda

*"I think the seminar was great. It will make me a better professional."*

- Mark Violano; Barberino Nissan

*"The presentation was great. It moved forward well and stayed interesting."*

- Erin Hilyer; Prestige Mini

*"In the long run this will put me in front of more people with higher closing ratios and higher CSI. Informative and entertaining."*

- Frank Therwechter; Wayne Mazda

*"Overall, I think it was beyond great!"*

- Ethan Moya; Chevrolet of Jersey City

*"I think this was a great training course. It will make me a better salesman and increase my sales."*

- Ramon Vasquez; Hackensack Nissan